

NEIASIU SEMINAR DAY TWO BIO'S

Chris McDade, EVP of Business Development with Social Discovery Corp

Chris McDade is one of the founders of Social Discovery Corp. Born and raised in the Cleveland, Ohio area in 2004, Chris started his professional career in the insurance industry as an independent insurance risk manager. In 2013 he helped start Social Discovery Corp. and has spent the last 5 plus years working within the insurance and investigative markets. An avid kayaker, dogsled rollerblader, award-winning BBQ, positive thought warrior, and lover of all things spicy! Teaching his three girls to be resilient, resourceful, and respectful. With his friendly, positive, and genuine personality, Chris is active in his community as a Freemason and the founder of #CLEpeach, a service organization with over 1800 members passionate about having fun while helping to clean up public spaces.



Jay Kramarczyk, MS, PE, CFI. Vice President EFI Global, Inc. Jay is a licensed Professional Engineer in multiple jurisdictions throughout the United States as well as a Certified Fire Investigator and Certified Fireplace and Chimney Inspector. His areas of expertise are in fire and explosion investigations, fire protection engineering, mechanical engineering and fire science. He has testified as an expert witness in numerous courts across the country in civil and criminal matters.



Shahan J. Kapitanyan, Esq. Brand & Tapply, LLCShahan J. Kapitanyan, a senior associate at Brand & Tapply, LLC, represents insurance company clients in both first and third-party coverage and litigation matters. Mr. Kapitanyan has trial experience in both state and federal court in a variety of matters, including towing and body shop disputes, medical provider and insurance fraud, general casualty matters, bad faith, extra-contractual liability matters, and personal injury protection litigation. Mr. Kapitanyan is a frequent presenter before claims and SIU personnel regarding insurance related issues.



Glenda H. Ganem, Esq. McGovern & Ganem, P.C.

Glenda H. Ganem has been a member of the Massachusetts Bar since 1993 and is also a member of the bars of the U.S. District Court and the U.S. Court of Appeals for the First Circuit. Ms. Ganem is also a member of the New Hampshire and Michigan state and federal bars. Ms. Ganem graduated college from Brandeis University, cum laude, and received her law degree from the New England School of Law, Dean's List. Ms. Ganem is the recipient of the Justice Lewis F. Powell, Jr. Award for Excellence in Trial Advocacy. As an attorney, Ms. Ganem has litigated numerous cases in the Massachusetts state and federal trial courts involving issues of automobile and homeowner's insurance coverage, tow and recovery fraud, health care regulations, bad faith, fraud, premises liability, and negligence. Ms. Ganem has extensive civil litigation experience ranging from simple motor vehicle actions to complex multi-claim and party investigations and litigation. Ms. Ganem has also acted as lead counsel for the firm's clients in recovery actions which have been successfully litigated and/or negotiated to a favorable resolution. Ms. Ganem provides trainings on all insurance related issues to the claims and SIU personnel of the firm's clients and industry wide. Ms. Ganem has represented insurance companies as she enters her 30th year as an attorney.



Lt. Michael Ledoux, CARFAX

Lt. Michael Ledoux retired from the Nashua New Hampshire Police Department in December of 2011, having served the agency for over 24 years. His experience in police work is very diverse, having worked in nearly every bureau within his agency. Upon retirement from police work Michael immediately took a position with CARFAX. Michael has worked extensively with several Major Auto Theft Investigative Units since joining CARFAX. He is an elected director with IAATI and the 3rd Vice President for NEIAATI and serves on the IACP Vehicle Crimes Committee where he recently led a sub-committee on vehicle investigation resources. He is currently the Business Development Director for CARFAX for Police. In this role, he works with Law Enforcement Agencies in the United States and Canada.

His responsibilities include obtaining police related accident data in exchange for a unique suite of Law Enforcement specific tools that utilize CARFAX's extensive VIN database and signature CARFAX Reports to assist in solving crime. Michael is also responsible for training CARFAX partner agencies on the use of these tools. These trainings are either on site at local or regional event hosted by a law enforcement agency or via a monthly Law Enforcement Webinar Training hosted by CARFAX.

Michael has spoken before the IACP Vehicle Crimes Committee, The Major City Chiefs, The National Center for Missing and Exploited Children, The National Interdiction Conference, IAATI, NOTFEA and of law enforcement agencies across the US and Canada. Michael has trained agencies in the use of the Investigative Tools to include Toronto Police, Atlanta Police, Metropolitan Police, Los Angeles Police, Phoenix Police, Ottawa Police and Miami Dade police to name a few.

Michael served in the US Army with the 7th Special Forces Group and the 82nd Airborne Division. Michael has a Bachelor's Degree in American Studies from Franklin Pierce University and an MBA in Organizational Leadership from Rivier University.



Steven Jones, CARFAX

Steven Jones joined CARFAX in 2021, bringing with him over 25 years of experience in auto claims operations, business-process outsourcing, consultative technology sales, enterprise business development, and account management. As a Strategic Claims Solutions Consultant, he works with auto insurance carriers to maximize the value and benefits of the CARFAX brand, data, product, and partnerships during the claim's lifecycle. Steven is a graduate of Illinois State University with a Bachelor of Science in Criminal Justice who lives and works out of St. Charles, Illinois.



Robert Dodd, Special Investigation Unit Supervisor, Plymouth Rock

Robert Dodd is currently a Supervisor of SIU for Plymouth Rock Assurance and has been working in SIU in the insurance industry for over ten years. He has taught courses on Anti Money Laundering, Corporate Fraud, Identity Theft and Management for college programs. Prior to his experience in the insurance industry, he conducted terror financing and money laundering investigations for several financial institutions while working as a private consultant. He began his career as an investigator in 1986, working as an undercover officer for the Bergen County New Jersey Narcotics Task Force then moving to the Homicide Unit and then working on financial crimes and promoted to the rank of Sergeant. He obtained the Certification as an Anti-Money Laundering Specialist, Certified Insurance Fraud Investigator and has completed his master's degree from Fairleigh Dickinson University. In addition, Robert Dodd serves on the Board of Directors of the New Jersey Special Investigators Association



Bruce Medoff, Esq. King, Tilden, McEtterick & Brink, PA

Mr. Medoff is a graduate of the University of Massachusetts, holding a degree in Psychology, and Boston University School of Law. While in law school, Mr. Medoff held an internship in the Executive Bureau of the Office of the Attorney General for the Commonwealth of Massachusetts. Mr. Medoff is admitted to practice law before the courts of the Commonwealth of Massachusetts and State of New Hampshire; The United States District Court for the District of Massachusetts; The United States Court of Appeals for the First Circuit; The United States Court of Appeals for the Third Circuit; and The United States Supreme Court. He has tried cases in several states, including Massachusetts, New Hampshire, and Rhode Island. After joining King, Tilden, McEttrick & Brink, P.C., Mr. Medoff continued his practice of law in the areas of civil litigation, appellate advocacy, and criminal defense. He is a past member of the Board of Directors and coach for Newton Youth Soccer Association, Inc., and the Board of Directors and a coach for Newton South Little League. Mr. Medoff is also an instructor and lecturer at the Massachusetts Firefighting Academy, teaching the Advanced Fire Investigation Course and lecturing on topics such as spoliation of evidence, chain of custody, and trial techniques. He has also been a guest speaker/lecturer at the Children and Fire: A Decade of Making a Difference, Annual National Seminar (2004); the International Association of Marine Investigators, Inc., International Association of Arson Investigators; New England Association of Insurance Fraud Investigators, First Annual Joint Training Seminar 2004; and the Boston Fire Department, Fire Investigation Unit, Advanced Arson Seminar at the Boston Firefighting Academy (2001). Mr. Medoff has been a guest lecturer at Suffolk University School of Law and for Massachusetts Continuing Legal Education speaking on topics such as Drafting and Arguing Dispositive Motions and Fundamentals of a Civil Jury Trial. Mr. Medoff is published in a number of legal publications, including Face-to-Face Confrontation In Abuse Prosecutions, 24 Massachusetts Lawyers Weekly 419 (Nov. 6 1995); Developments In Summary Judgment Practice, 23 Massachusetts Lawyers Weekly 2121 (July 3, 1995); Liability Risks In Pruning A Neighbor's Tree, 24 Massachusetts Lawyers Weekly 1967 (June 3, 1996); Battling Against Ill Gotten Gains, 28 Massachusetts Lawyers Weekly 11 (June 22, 1998); Arson In RICO Criminal/Civil Actions - Presented to International Association of Arson Investigators, 1999; Invoking the Fifth Amendment in Depositions, 27 Massachusetts Lawyers Weekly 1331 (Feb. 22, 1999); Taking the Fifth: What To Do When A Witness Won't Talk, SIU Awareness Magazine Vol. 13 (March 1999); The Diminishing Role of the American Rule, 28 Massachusetts Lawyers Weekly 153 (Sept. 27, 1999); Using Grand Jury Transcripts in Massachusetts, 28 Massachusetts Lawyers Weekly 2105 (May 22, 2000); Getting Hold of Grand Jury Transcripts, The National Law Journal (Sept. 11, 2000); Wanted: Grand Jury Transcripts. Access to and the Use of Grand Jury Transcripts Becomes Crucial in Civil Cases, SIU Awareness Magazine, Vol. 15 (March 2001); Notice Pleading in Massachusetts: Keep It Simple, 29 Massachusetts Lawyers Weekly 1987 (May 7, 2001).

Practice Area Overview. Mr. Medoff has been with King, Tilden, McEttrick & Brink, P.C., since January of 1997 and has been an Officer, Shareholder, and member of its Boards

of Directors. Since joining the firm, he has focused upon insurance defense, special investigations issues, and the defense of bad faith claims while continuing his practice of criminal defense, appellate advocacy, and general civil litigation, including business dispute litigation and collection work. Mr. Medoff is engaged in a wide range of insurance defense work, including motor vehicle collisions, landlord/tenant, premises liability and arson. He has prosecuted numerous civil R.I.C.O. actions on behalf of insurers in Federal Court.

Legal Experience. Mr. Medoff has litigated cases in Massachusetts, New Hampshire, and Rhode Island state courts as well as the United States District Court for the District of Massachusetts, United States Court of Appeals for the First Circuit (Massachusetts), United States District Court for the Eastern District of Pennsylvania, United States Court of Appeals for the Third Circuit (Pennsylvania), and The United States Supreme Court.

Paul F. Mahoney, Mahoney & Associates

Paul F Mahoney has been conducting insurance claims investigations for more than thirty years. He has been involved in determining the origin and cause of property losses in order to address issues of coverage, liability and subrogation. He has successfully managed thousands of investigations in coordination with numerous industry experts. Mr. Mahoney has testified in civil and criminal proceedings in state and federal courts. He has been a presenter at many insurance seminars as well as related industry conferences. He is a member of the *National Association of Fire Investigators*, the *International Association of Arson Investigators* and the *National Fire Protection Association*. Mr. Mahoney is a licensed private investigator in New Hampshire and Massachusetts.



Dean Boyer, Digital Forensics Examiner Merrills Investigations

Mr. Boyer is a Digital Forensic Examiner, who joined the team in January 2022. Dean comes to us with 20+ years of experience and most recently he was a member of the Royal Canadian Mounted Police Integrated ICE Unit. Prior to this he was a Digital Forensic Analyst at the Houston Forensic Science Center. Dean has a master's in science from the University College of Dublin in the field of Computer and Cybercrime Investigations. Dean also holds various certifications in the field of digital forensics.



Brendan McLaughlin, P.E., ACTAR at RIMKUS

Brendan McLaughlin holds a Bachelor of Engineering in Mechanical Engineering and is a licensed Professional Engineer in multiple states. He is also an Accredited Accident Reconstructionist through the Accreditation Commission for Traffic Accident Reconstruction (ACTAR #3845) and Certified Fire and Explosion Investigator through the National Association of Fire Experience. Mr. McLaughlin has investigated hundreds of cases during his more than six years of experience in the forensic engineering world.



Timothy W. Tapply, Esq. Brand & Tapply, LLC

Timothy W. Tapply, founder and managing partner of Brand & Tapply, LLC, represents insurance clientele in all phases of first and third-party coverage and litigation. Brand & Tapply, LLC specializes in combating suspect claims throughout the United States in virtually all lines of insurance. Mr. Tapply has trial experience before state and federal courts in complex coverage litigation, automobile, commercial and homeowner fraud and arson cases, as well as medical provider, bad faith and extra-contractual liability matters. Mr. Tapply is actively involved in the insurance industry's education efforts and has served as a panelist and lecturer at seminars and conferences sponsored by international, national and local insurance organizations.



Bruce Jacobs, Behavioral Analysis and Security Consultants, LLC

Bruce Jacobs is a 30-year retired veteran of the Manitowoc Police Department. His career includes: 18 years as an SRO, where he performed thousands of interviews and investigations. He has 25 years on DARE Officers Association Board and nine years as the Crime Prevention Sergeant. He served on the Board of the Manitowoc County Crime Stoppers and Healthiest Manitowoc County Substance Abuse Prevention Coalition. In addition to his career in law enforcement, he started and owned Advantage Driving School LLC from 2010-2019. Currently Bruce owns and operates Behavioral Analysis and Security Consultants, LLC and is a licensed Private Investigator in Wisconsin. He also has very strong faith. Bruce holds a Bachelors' Degree in Administration of Justice and has specific training and certification in many fields, including, Behavioral Analysis, Statement Analysis, Micro Expressions and interviewing techniques.



William Tait, Jr. King, Tilden, McEtterick & Brink, PA

Background: William Tait, Jr., is a graduate of Worcester State College where he graduated Magna Cum Laude. Mr. Tait has a Bachelor of Arts Degree in History, and a degree in Secondary Education. Mr. Tait obtained his Law Degree from Suffolk Law School in 1990. After graduating from law school, he began practicing law in Springfield, Massachusetts, concentrating primarily in the field of Civil Litigation. Attorney Tait joined the law firm of Smith & Brink in 1993 (now known as KTM Law PC), has been a Shareholder since 1997. Attorney Tait has been a member of the firm's Board of Directors almost continually since that time. Attorney Tait opened Smith & Brink's Springfield Office in 1995, and has been that office's managing attorney since that time. Attorney Tait manages the Springfield office and maintains an office in Braintree.

Practice Area Overview: Attorney Tait has developed an active insurance defense practice specializing in fraud investigations, insurance coverage and the defense of bath faith claims. Attorney Tait handles a wide array of insurance defense cases, including personal injury, property damage, fraud cases to include staged accidents, theft cases, arson, and property/commercial claims. Attorney Tait consistently provides seminars for clients on both a local and national levels. Attorney Tait is also actively involved in representing insurers in their investigations and defenses of cases involving medical provider fraud.

Legal Experience: Attorney Tait is admitted to practice in the Courts of The Commonwealth of Massachusetts, United States District Court for the Districts of Massachusetts and the United States and The Court of Appeals for the First Circuit. Mr. Tait has successfully litigated both bench and jury trial cases in Massachusetts